

Customer Acquisition Specialists – Financial Services Market

We Protect LTD - Distributors of Momentum Life Products

\$50k Base + Monthly and Annual Performance Bonuses

- Are you a hardworking, loyal, motivated and high-energy individual who thrives on challenges, loves to achieve targets, and has a passion for customers?
- Do you want to be part of a company that puts their customers at the heart of everything they do?
- Are you looking for an opportunity to work in a dynamic team?
- Do you want to be rewarded for the exceptional work you do every day?

Then we want to hear from you!

We are looking for talented, highly motivated Customer Acquisition Specialists to join our growing Newmarket team.

In this role you will be making calls and providing information about our products to people interested in life insurance, with the goal of acquiring them as new customers (should the product meet their needs).

As this role is in the financial services sector, you must adhere to relevant legislation, as well as internal compliance policies and procedures. Induction and ongoing training/coaching will be provided.

You will meet Key Performance Indicators for quality and compliance, productivity and teamwork related metrics.

Successful applicants should have:

- 1-2 years' professional experience in customer acquisition or customer service, ideally within a corporate environment (Financial Services preferred, but not essential)
- Excellent telephone etiquette - able to speak to people from all walks of life
- Commitment to providing a great customer experience
- Positive, can-do attitude
- Personal drive to achieve targets, with a focus on teamwork
- University degree or diploma preferred
- Clean credit history and MOJ

What's in it for you?

- Opportunity to work for a company with a growth trajectory in Financial Services
- Full time position, Monday to Thursday 12-8pm and Friday 10am-6pm
- Excellent base salary, with opportunity to earn monthly and end-of-year performance bonuses
- Ongoing training and coaching to help drive your success
- Development opportunities as the office expands
- Excellent base salary, with opportunity to earn monthly bonuses as well as an end of year performance bonus
- Games and small prizes throughout the week to add some office fun
- Be part of a supportive team where you can make great new friends
- Monthly and quarterly awards celebrations recognising staff achievements
- Daily breakfast and fresh fruit delivered and end of month drinks

To apply please send your CV and cover letter to careers@weprotect.co.nz.

Immediate starts are available.